

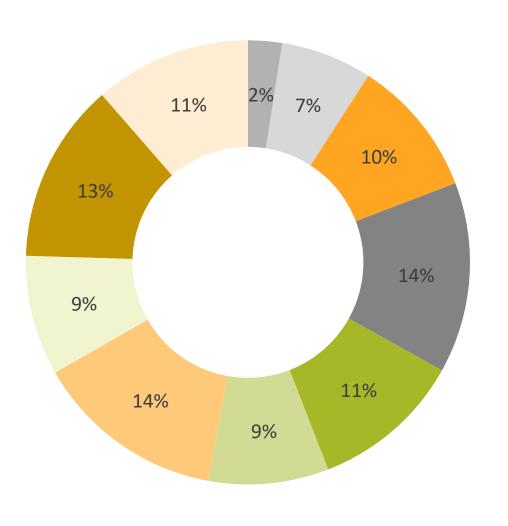
"We're Agile!" said the Generation XYZ

a research on generation differences in Hong Kong

in Business Agility Conference **Greater China 2019** by Joseph Wong

12<sup>nd</sup> September 2019





Understanding
Generation Differences
in Hong Kong Survey

Conducted in Feb to Mar 2018. Total 526 responses: 101 Baby Boomers (born 1946-65), 177 Generation X (born 1966-80), 119 Post 80's and 129 Post 90's

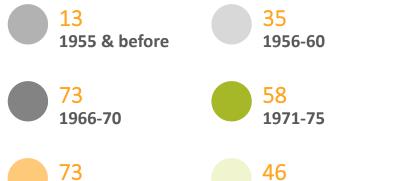
1986-90

53

46

1961-65

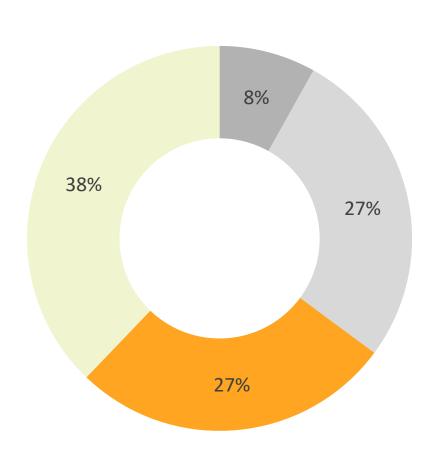
1976-80





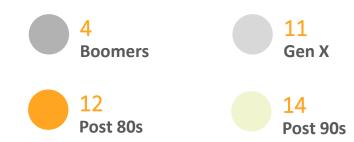
69 1991-95 60 1996 & after

1981-85



# Understanding Generation Differences Focus Group

12 focus groups conducted in May to July 2018. Total 41 participants interviewed: 4 Boomers, 11 Gen X, 12 Post 80s and 14 Post 90s





#### Understanding Generation Differences

Pick three phrases which best represent each generation

Baby Boomers	Generation X	Post 80s	Post 90s
1946-1965	1966-1980	1981-1990	1991-2000
Aged 54-73	Aged 39-53	Aged 29-38	Aged 19-28

### Please pick THREE phrases which best represent the following generations:

☐ Creative 有創意	■ Logical 理性
■ Economical 節儉	■ Practical 務實
☐ Hard-working 勤奮	☐ Obedient 順從
■ Independent 獨立	☐ Responsible 負責任
☐ Individualistic 個人主義	☐ Work life balance 工作與生



Descriptions for Different Generations

Pick three phrases which best represent that generation

Baby Boomers	Generation X	Generation Y	Generation Z	
1946-1965	1966-1980	1981-1995	1996 & after	
<b>Hard-working</b>	Hard-working	Work life balance	Creative	
Practical	Practical	Creative	Individualistic	
Responsible	Logical	Individualistic	Work life balance	
Economical	Responsible	Independent	Independent	
Obedient	Independent	Logical	Economical	
Independent	Economical	Practical	Logical	
Logical	Obedient	Hard-working	Practical	
Individualistic	Individualistic	Economical	Obedient	
Work life balance	Work life balance	Responsible	Hard-working	
Creative	Creative	Obedient	Responsible	



## Preferred Ways of Communication at Work

For each of the following statements, please pick the top THREE choices

2.1. My preferred ways of communication at work are \*

Email

Face to face

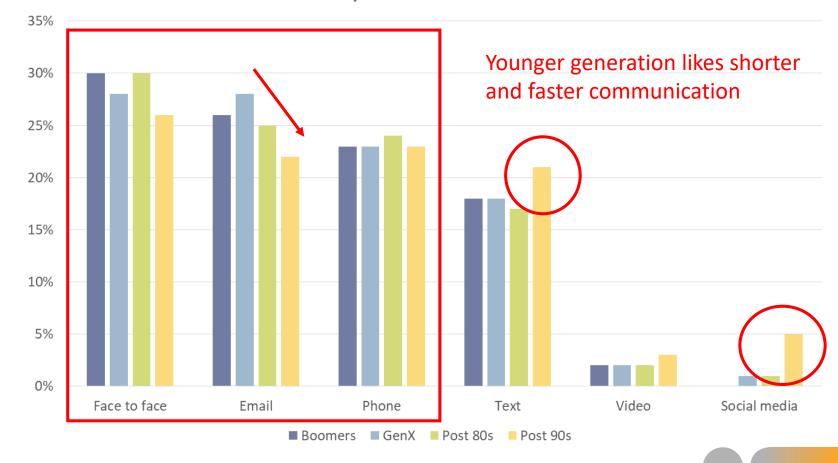
Phone or audio call

Social media (e.g. Facebook, Linkedin)

Text message (e.g. Whatsapp, WeChat, IM)

☐ Video conference (e.g. Skype)

#### Preferred ways of communication at work





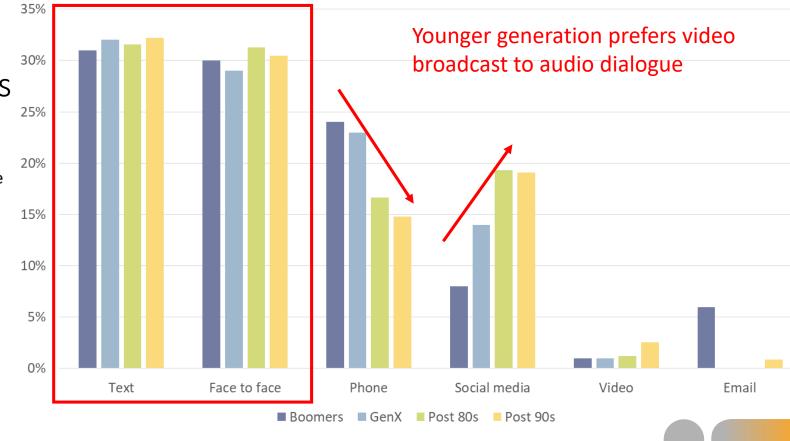
training, coaching, consulting

# Preferred Ways of Communication with Friends

#### 2.2. My preferred ways of communication with friends are

- \_\_\_ Email
- Face to face
- Phone or audio call
- Social media (e.g. Facebook, Snapchat)
- Text message (e.g. Whatsapp, WeChat)
- Video conference (e.g. Facetime, Skype)

#### Preferred ways of communication with friends





training, coaching, consulting



### Preferred Ways of Communication





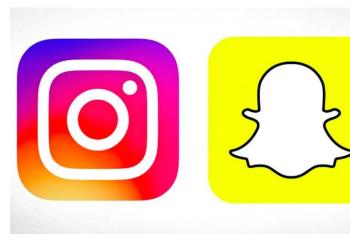














### Ideal Working Places

#### Café



#### Room



**Group Table** 



Home Bench



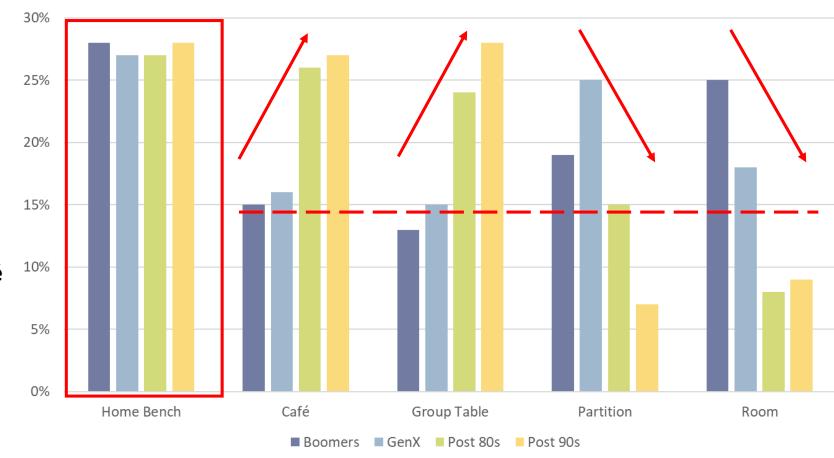
**Partition** 



#### Ideal Working Places

- Home bench is an ideal working place to all the generations.
- The younger generations prefer café style and group table while the older generations find partition and private room their ideal working places.

#### Ideal working places







#### Values of Different Generations

#### Boomers and Gen X

#### Hardworking, Practical, Responsible

- Invest for long term
- Learn by reading & thinking
- Work to improve quality of life
- Plan thoroughly to avoid risk
- Patient in taking proven practices
- Consider big community and expect loyalty to senior
- Obedient and submissive

#### Post 80s and Post 90s

#### Work life balance, Creativity, Individualistic

- Look for short term return
- Learn by seeing & experiencing
- Look for meaning of work / life
- Trial and error, support in failure
- Save time by using new methods
- Expect partnership, transparency and fairness
- Voice out opinions boldly



# Experiences of Different Generations

Grow up and early working experiences of different generations

	Boomers	Gen X	Post 80s	Post 90s
Born in	1946-65	1966-80	1981-90	1991-2000
Age @2019	54-73	39-54	29-38	19-28
Year @21	1967-86	1987-2001	2002-11	2012-21
Environment	Big community, Hierarchy, Elite specialist, Information imbalance, Steady changes, Poor but growing economy		Small family, Friend, Universal generalist, Information transparency, Fast changes, Well off with economic crisis	
Sociocultural	Big family, Chinese	Community, authority	Small family, achievement	Individual, friend, fun
Economic	Poor but improving	Growing, upward mobility	SARS, economic crisis	Well off, high property price
Education	Elitism	Spoon feed, specialist	Activity based, universities	DSE, general, parents
Technological	TV, phone	PCs, internet	Social media, mobile	Smart devices, apps, big data
Political	Post-war, British HK	Pre-handover	Handover	China Hong Kong



#### Have Clear Objectives, Have Dream 有目標有夢想

Four Types of Millennials

An individual Post 80 or 90 may move around different stages at different time

Not Listen / Learn 不聽不學 Arrogant /Naïve 懶醒/天真

Lost

迷失

Proactive 積極進取

> Passive 佛系

Listen & Learn 肯聽肯學

No Direction,
No Dream
無方向無理想



### THANK YOU!

Get in touch with our update. Visit

https://www.linkedin.com/company/apexinstitute/

Tel: (852) 2393 7111

Email: <a href="mailto:info@apexinstitute.com">info@apexinstitute.com</a>

www.apexinstitute.com



